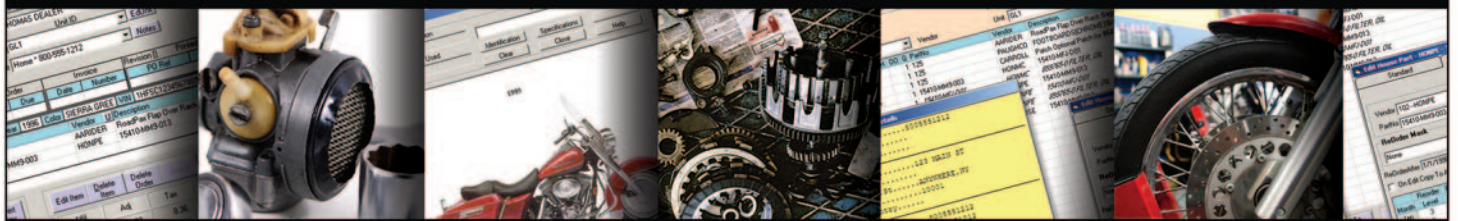


Formerly  
PartsLookup™

# Next Step

The **BIGGEST** DMS™  
Little DMS on the Market.



**A Dealer Management System That Won't Break The Bank.**





**NextStep™ Computer & Software, Inc.**

P.O. Box 997 ||| Monterey, TN 38574 ||| (866) 756-6587 ||| FAX: (775) 258-0811 ||| [www.NextStepDMS.com](http://www.NextStepDMS.com)

**[sales@NextStepDMS.com](mailto:sales@NextStepDMS.com)**

Formerly  
PartsLookup™  
**NextStep**  
The  
**BIGGEST**  
Little DMS on the Market. **DMS™**

## **An Important message from NextStep™ Computer & Software, Inc.**

PLEASE TAKE A MOMENT TO READ THIS BEFORE CONTINUING.

Dear Dealer —

Thank you for considering NextStepDMS™ as your Dealer Management System. Enclosed is some of our literature describing many of our award-winning software's major features and benefits.

Don't have the time to look at it now? You might if you were already using NextStepDMS™. Our software is chock full of innovative features tailored specifically for the PowerSports industry to streamline your operations, automate daily chores and save you both time and money. That's why we call it, "The BIGGEST Little DMS on the Market."

### **How soon after installing will you see these benefits?**

How about the first time you key-in a part number, search for compatible parts or prepare a repair order? Now that's payback.

Of course, you already know our top notch reputation for support and quality through trade articles and industry awards, so you know NextStepDMS™ will integrate seamlessly with your shop and deliver unparalleled functionality without breaking the bank. And, we'll be with you every step of the way, answering every question you have. Quickly. Fully. At no extra charge.

### **Need more info before making your decision?**

Our newly redesigned web site offers a short multimedia introduction plus all the information you'll need. Still not sure? Give us a call and we'll send you a Demo CD with a complete working version of the software, including our award-winning Point of Sale and Inventory Management modules. You'll also receive our multimedia Tutorial and Training package covering every aspect of NextStepDMS™.

### **Can it get any easier or save you even more time? Absolutely!**

If you choose to implement NextStepDMS™, with some initial concerted effort your whole shop can make the full transition within a very short time.

When you work with NextStep™, we become a true partner in your dealership, exceeding all of your expectations and providing the shortest payback of any Dealer Management System out there. NextStepDMS™ is the most reasonably priced system in the industry, with many advantages over other, much more expensive systems.

**We truly are...The BIGGEST Little DMS on the Market.**

Sincerely,

**Jay Hubelbank**

Partner, NextStep™ Computer & Software, Inc.



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## Select Software Features

Innovative features tailored specifically for the PowerSports Industry to streamline your operations, automate your daily chores, supply you with worry-free knowledge and, ultimately, save you both time and money.

Qty	Unit	Vendor	Description	Cost	Cost/Unit	Unit	Cost of M	E. Inv
1	125	JANICER	FootPac-Rap Over Rack Bag/Step Bag "Plan" 17 Lat10"Wh/DM	26.00	26.00	63.99	63.99	-D
1	125	PAULHARD	FOOTBOARD/CHROME/25-64PLN FR	64.95	71.44	100.75	120.74	-D
1	125	CARVILLE	Passion Grabber Patch for H&E	6.00	6.00	12.00	14.40	-D
4	1	15410MM5-000	H&E/C	5.99	5.99	11.98	14.38	-D
5	1	15410MM5-000	H&E/C	5.99	5.99	11.98	14.38	-D
6	1	15410MM5-000	H&E/C	5.99	5.99	11.98	14.38	-D
7	1	15410MM5-000	H&E/C	5.99	5.99	11.98	14.38	-D
8	1	15410MM5-000	H&E/C	5.99	5.99	11.98	14.38	-D
10	1	15410MM5-000	H&E/C	11.98	13.18	11.98	14.38	-D

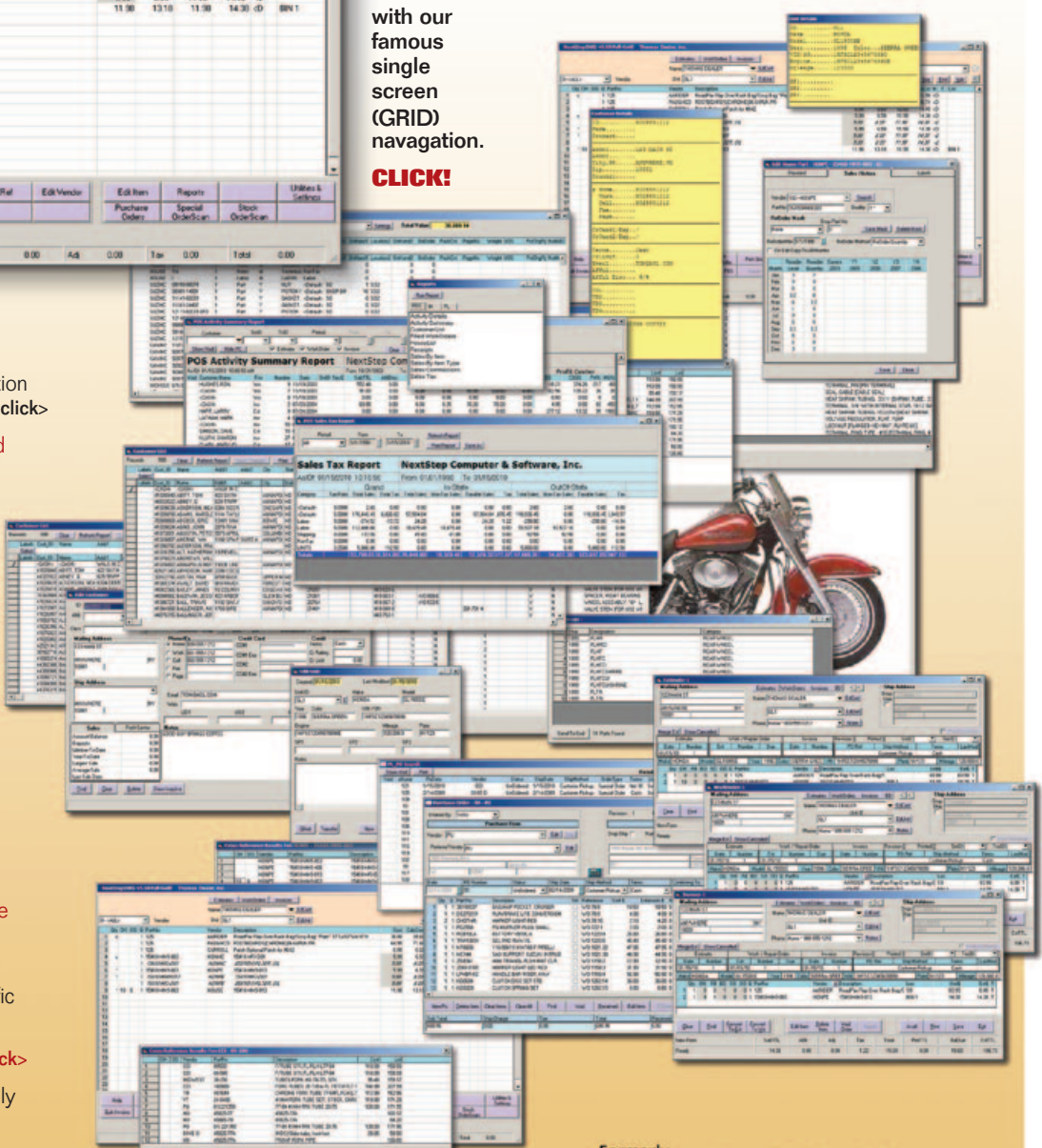
There's a reason we call ourselves...  
**The BIGGEST Little DMS on the Market.**

It all starts with our famous single screen (GRID) navigation.

**CLICK!**

### All your general information within easy access!

- Retrieve customer and unit information without drilling into multiple screens <click>
- Simple access to complete, detailed Sales Histories <click>
- Store tons of information about your customers and their units, be they motorcycles, PWC or lawn tractors <click>
- Cross Reference interchange and supercede information in seconds <click>
- Estimates, invoices and work/repair orders always present a history. Be sure you have the latest, most relevant copy <click>
- Reports are simple to generate. Choose the Reports button from the grid, then select the report <click>
- Drill down through report criteria & filtering is selected within the specific report screen <click>
- View the results before printing <click>
- Special Order items are automatically scanned and appropriate Purchase Orders generated <click>
- Manual Purchase Orders are easily generated and transmitted to your vendors <click>
- For Vintage bikes and their parts, choose QFind (QuikFind) and easily match the part. Select and send it to the grid for further work <click>



How soon after installing will you start seeing benefits?  
How about the first time you key-in a part number?

**NOW THAT'S PAYBACK.**

Formerly PartsLookup™  
**NextStep**  
The BIGGEST Little DMS™ on the Market.

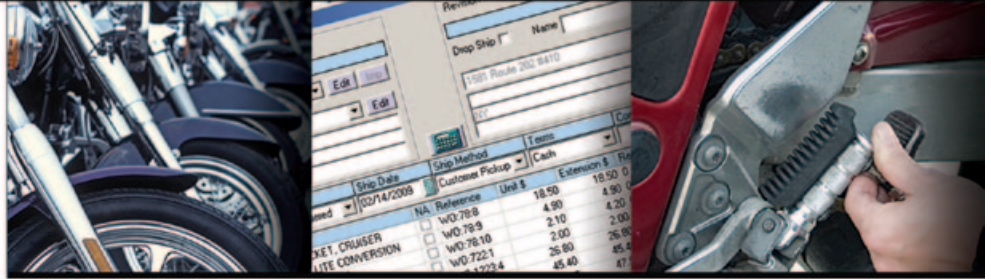


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The NextStepDMS™ Dealer Management System is reliable, easy to use and quick to install. It's the most reasonably priced system in the industry, with many advantages over other, more expensive systems.

- All operations accessible from one main grid
- With one click:
  - Find extended data
  - Cross-reference information for over 3.5 million parts
  - Add vendor parts to inventory
  - Navigate among features
- Point of Sale forms are easy to create
- Provides running totals on screen as you add selections
- System automatically supercedes old part numbers with new ones
- Lets you know whether an item or its compatible item is in stock



## Product Packages

**NextStepDMS™ delivers all the tools needed for managing a growing, competitive and successful PowerSport dealership at one low and all-inclusive price with no last minute surprises!'**

AVAILABLE FEATURES	NextStepDMS™ Bronze®	NextStepDMS™ Silver®	NextStepDMS™ Gold®
Parts Cross Reference	●	●	●
Supersede History	●	●	●
Multi-Tier Sales Tax	●	●	●
Flexible Parts Pricing	●	●	●
Read and Print Barcodes	●	●	●
Vintage Parts QuikFind (EPC)	●	●	●
Powerful Search Capabilities	●	●	●
275+ Vendors <sup>1</sup>	●	●	●
Free Technical Support <sup>1</sup>	●	●	●
Easy Product Upgrades <sup>1</sup>	●	●	●
<b>POINT OF SALE FEATURES</b>			
Estimates		●	●
Work/Repair Orders		●	●
Single Click Invoicing		●	●
Profitability Tracking (Before, during and after sales)		●	●
Customizable Interactive Reports		●	●
Unit, Customer and Service History		●	●
Customer Mailing Labels		●	●
<b>INVENTORY MANAGEMENT FEATURES</b>			
Item Histories			●
Multiple Storage Locations			●
Multiple Qualities (Salvage/Used/Take-off Parts)			●
Stocking Levels by Month			●
Automated Reorder Levels			●
Automated Purchase Order Generation			●
Automated Purchase Order Receipt & Inventory Updating			●

1. See pricing sheet for details



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## Our Pricing

NextStepDMS™ delivers all the

**tools needed for managing a growing, competitive and successful PowerSport dealership. And now, there are more ways than ever for cutting your costs!**

### ONE ALL-INCLUSIVE PRICE

One annual fee includes 275+ price files with monthly price file updates, all program upgrades, tech support, telephone training, remote access support and classroom training, printed manuals and tutorials, multiple network users, Multimedia tutorial CD and maintenance fees. After first year's Startup Fee, there are no additional charges—just one simple, annual fee.

FEATURES	
License Period	12 months
Software Upgrades	included
Included Price Files	275+
New/Updated Price Files	unlimited
User Site License	5 users
Additional Site Users	\$150 per user
Import of Current Data Files	included
Tutorial CD	included
Printable Manual	included
Printed Manuals & Tutorials	included
Product Support	unlimited
Classroom Training	4, 6, 9 seats/year *
On-site Training	fee based
<b>PURCHASE PRICES</b>	
<b>NextStepDMS™ Bronze®</b>	<b>\$900</b>
One time Startup Fee	<b>\$450</b>
Included Support	included
*Classroom Training	4 seats/year
<b>NextStepDMS™ Silver®</b>	<b>\$1,350</b>
One time Startup Fee	<b>\$675</b>
Included Support	included
*Classroom Training	6 seats/year
<b>NextStepDMS™ Gold®</b>	<b>\$1,800</b>
One-time Startup Fee	<b>\$900</b>
Included Support	included
*Classroom Training	9 seats/year

There's a reason  
we call ourselves...

**The  
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Market.**

How soon after  
installing will you  
start seeing benefits?  
How about the first  
time you key-in  
a part number?

**NOW THAT'S  
PAYBACK.**



# Vendors Incorporated into NextStepDMS™

PRESENTLY INCORPORATED OR SCHEDULED FOR UPCOMING VERSIONS



360Brake  
 Accel Motorcycle Prod/  
 Mr. Gasket  
 Acerbis – USA  
 Accutronix  
 Add-On Accessories  
 Advantage  
 Performance Dist<sup>2</sup>  
 Aeromach Mfg.  
 All American Rider  
 All Balls Racing  
 American Wire Wheel  
 Andrews Products  
 Applied Racing  
 \*Aprilia – USA<sup>1</sup>  
 Ariens Company – USA<sup>1</sup>  
 Ariens Company – Canada<sup>1</sup>  
 Arco Starting & Charging  
 \*Arctic Cat ATV, Snowmobile,  
 Watercraft<sup>1</sup>  
 \*Arctic Cat – Canada<sup>1</sup>  
 \*Arlen Ness Enterprises  
 ATVenture Components Inc.  
 Auburn Leather Company  
 Automatic Distributors<sup>2</sup>  
 Bad Bones  
 Bad Girl  
 Baker Built Products  
 Baker Drivetrain  
 Balance Masters  
 Baldwin Wilson  
 Development  
 Bandit Machine Works  
 Barnett Tool & Engineering  
 Batts Racing  
 Bay City Supply Co.<sup>2</sup>  
 Bell Industries<sup>3</sup>  
 Bell Powersports  
 Belstaff North America<sup>3</sup>  
 \*Big Bike Parts  
 Bikers Choice/  
 Tucker Rocky<sup>2</sup>  
 Billy Goat Industries  
 \*Bombardier ATV<sup>1</sup>  
 Bobster Eyewear/  
 Zan Headgear  
 BrakeTech  
 Braking – USA<sup>3</sup>  
 British Cycle Supply  
 C & C Motorcycle Seats  
 \*Cagiva, Husqvarna,  
 MV Agusta<sup>1</sup>  
 Carroll Companies  
 Castle Sales  
 Ceet<sup>3</sup>  
 Chase Harper  
 Chatterbox  
 \*Classic Motorworks/  
 Royal Enfield<sup>1</sup>

Classy Rider  
 Clearview Shields  
 Cobra Motorcycle  
 Collett Electronics<sup>3</sup>  
 Colony Machine  
 Colorite  
 Cometic Gasket  
 Corbin Pacific  
 CruzTools, Inc.  
 Custom Chrome<sup>2</sup>  
 Custom Cycle Accessories  
 Custom Cycle Engineering  
 Custom Works<sup>3</sup>  
 Custom World International  
 Cycle Electric  
 Cycle Shack  
 Cyclegraphics  
 Cycletronics  
 Dakota Digital  
 Daytona Helmets  
 Diamond Engineering  
 Dixie Distributing<sup>2</sup>  
 Dixie International<sup>2</sup>  
 Drag Specialties/  
 Parts Unlimited<sup>2</sup>  
 \*Ducati – USA<sup>1</sup>  
 DynoJet Research  
 Earl's Performance Plumbing  
 Eastern Motorcycle Parts  
 EBC Brakes  
 Eclipse, Inc.  
 Edelbrock  
 Electrex – U.S.A.  
 Enduro Engineering  
 Energy One  
 E-Ton America<sup>1</sup>  
 Factory Pipe  
 Ferodo Brake Tech  
 Fieldsheer, Inc.  
 First Manufacturing  
 Flanders Co.  
 Flathead Power<sup>3</sup>  
 Formotion Products  
 FOX Racing  
 Fulmer Helmets  
 Gardner Westcott Co.  
 Gatorz Eyewear  
 Givi Concessionaires – USA  
 Gravelly – USA<sup>1</sup>  
 Gravelly – Canada<sup>1</sup>  
 Hair Glove  
 Hallcraft's Industries  
 Hap Jones Distributing Co.<sup>3</sup>  
 \*Harley Davidson/Buell<sup>1</sup>  
 Hawg-Tyd, Inc.  
 Headwinds  
 Helmet House<sup>2</sup>  
 HHI (Hawg Halters Inc)  
 Hinson Clutch Components

HMS Motor Sports<sup>3</sup>  
 Holley Performance  
 Products  
 \*Honda M/C, ATV, Scooter<sup>1</sup>  
 \*Honda Power Equipment<sup>1</sup>  
 Hooker Headers  
 Hot Seat Performance  
 Hot Toppers, Inc.  
 \*Husaberg<sup>1</sup>  
 Hyosung America<sup>1</sup>  
 Hyperpro Steering Dampers  
 Impact Video  
 Indigo Sports  
 Interstate Battery/  
 Cycle Tron – USA  
 Interstate Battery/  
 Cycle Tron – Canada<sup>3</sup>  
 IronHorses(Swaneer/  
 Pacifico)<sup>3</sup>  
 \*J&D Walter Distributors<sup>2</sup>  
 J.E. Pistons  
 James Gaskets  
 James Greene Products  
 Jardine  
 Jims Machining  
 Joker Machine  
 K & L Supply  
 K & N Engineering  
 Karata Enterprises  
 \*Kawasaki Accessories<sup>1</sup>  
 \*Kawasaki Combined<sup>1</sup>  
 \*Kawasaki M/C<sup>1</sup>  
 \*Kawasaki Snowmobiles<sup>1</sup>  
 Kerr Leathers  
 Kimpex – USA<sup>2</sup>  
 Kimpex – Canada<sup>2</sup>  
 Kiwi Indian Parts  
 KK Motorcycle Supply<sup>2</sup>  
 Kohler Engines  
 Kowa Precision Tools  
 \*KTM Sportmotorcycle –  
 USA<sup>1</sup>  
 KuryAkyn Holdings  
 Kustomwerks  
 Kymco – USA<sup>1</sup>  
 Lawn Boy<sup>3</sup>  
 LeatherLyke  
 \*Lehman Trikes<sup>1</sup>  
 Lockhart Phillips  
 Lynn Vick Products<sup>2</sup>  
 M4 Performance Exhaust  
 Systems  
 Maier Manufacturing  
 Malaguti – USA<sup>1</sup>  
 Manco Powersports  
 Marshall Distributing<sup>2</sup>  
 Martin Racing Performance  
 (MRP)  
 MC Advantages<sup>2</sup>  
 McCarthy Distributors LLC  
 McDonald ATV  
 Micron Performance  
 Exhausts  
 Mid – USA Cycle Parts<sup>2</sup>  
 Midwest Motorcycle  
 Supply<sup>2</sup>  
 Monarch Products

Morris Magneto  
 Motion Pro  
 \*Moto Guzzi<sup>1</sup>  
 Motoport  
 Moto Race  
 Motorcycle Stuff<sup>3</sup>  
 MTA  
 \*MTA 2000  
 \*MTA 3000  
 \*MTA 4000  
 Mustang Products  
 Muzzy's Performance  
 Products  
 Myrtle West Cycle  
 Nichols Motorcycle Supply<sup>3</sup>  
 Nissan Marine/Tohatsu  
 Nitrous Oxide Systems  
 (NOS)  
 Odyssey Batteries  
 Olympia Sports Co.  
 O'Neal Distributing  
 P3 Racing – USA  
 Pacific Coast Sunglasses  
 Parts Unlimited/Drag  
 Specialties<sup>2</sup>  
 Pat Kennedy's Custom  
 Motorcycle  
 Paughco  
 Performance Machine  
 Performance Tires<sup>3</sup>  
 Pingel Enterprise Inc.  
 Pit Posse  
 \*Polaris Industries/  
 Victory – USA<sup>1</sup>  
 \*Polaris Industries/  
 Victory – Canada<sup>1</sup>  
 \*Primo Belt Drives/  
 Rivera Engineering  
 Progressive Suspension  
 \*Pro-One Performance Mfg  
 Race951 Motorsports<sup>3</sup>  
 Race Tech  
 RC Components  
 Reaperware  
 Renegade Headwear<sup>3</sup>  
 Rev'it Sport – USA  
 Rick's Motorsport  
 Electrics Inc  
 \*Rivera Engineering/  
 Primo Belt Drives  
 Roadgear  
 Rodia – USA  
 Romaha Distributing<sup>2</sup>  
 Ross Forged Pistons  
 Rowe Machine  
 \*Royal Enfield/Classic  
 Motorworks<sup>1</sup>  
 Russell Performance  
 Products  
 \*S & S Cycle  
 \*Samson Motorcycle  
 Products  
 \*Saxon Motorcycle  
 Company<sup>1</sup>  
 Schwinn Motor Scooters  
 Scorpion Sports, Inc.  
 \*Sea-Doo<sup>1</sup>

Second Look  
 Signal Dynamics Corp.  
 Simpson Race Products  
 \*Ski-Doo<sup>1</sup>  
 Southern Motorcycle  
 Supply, Inc.<sup>2</sup>  
 Spectro Oil  
 Sprocket Specialists  
 Spyke Inc.  
 Starwest/Win Products<sup>2</sup>  
 Stocker's Starters  
 Street & Competition  
 STR Motorsports<sup>1</sup>  
 Sudco International<sup>2</sup>  
 Sullivans<sup>2</sup>  
 Sumax Cycle Products  
 Summers Racing  
 Components<sup>3</sup>  
 Supreme Legends – USA  
 \*Suzuki MC, ATV, Scooter<sup>1</sup>  
 \*Suzuki Marine<sup>1</sup>  
 \*Suzuki Combined<sup>1</sup>  
 Swisher Products  
 Tamarack ATV Accessories  
 Targa Accessories, Inc.  
 \*TEC Distributing<sup>2</sup>  
 TGB (Cobra Powersports  
 Sales)  
 Thunder Mfg.  
 TN'G Scooters<sup>1</sup>  
 Tomos – USA<sup>1</sup>  
 Toro Company<sup>3</sup>  
 Touratech – USA  
 Travelcade/Saddleman  
 \*Triumph Motorcycles –  
 Canada<sup>1</sup>  
 \*Triumph Motorcycles –  
 USA<sup>1</sup>  
 Troy Lee Designs  
 TSI Performance<sup>3</sup>  
 Tucker Rocky/  
 Bikers Choice<sup>2</sup>  
 Twisted Throttle  
 United Motors of America<sup>1</sup>  
 Utopia Optics  
 V-Cycle (TechnoPlus USA)<sup>3</sup>  
 V-Twin (Tedd Cycle)<sup>2</sup>  
 Vance & Hines  
 Van Leeuwen Ent.<sup>2</sup>  
 Vega Helmet  
 Vortex Racing Components  
 Weld Wheel Industries  
 Western Power Sports<sup>2</sup>  
 White Brothers<sup>3</sup>  
 Wicked Image  
 Widder<sup>3</sup>  
 Wiseco Pistons  
 Wolfman  
 WSM Performance Parts  
 Xtreme Designs, Inc.<sup>3</sup>  
 Xtreme Machine  
 \*Yamaha<sup>1</sup>  
 Yoshimura R & D of America  
 Zan Headgear/  
 Bobster Eyewear  
 Zippers Performance  
 Products

\*Vendors may have restrictions

1 OEM

2 Major Distributors

3 Updated files no longer available

The **BIGGEST**  
Little **DMS** on  
the Market.

# Bronze/Silver/Gold

## Selected Features



Formerly  
PartsLookup™

**Next Step**  
The **BIGGEST**  
Little **DMS** on the Market.

### One price includes everything! (\*)

- Read and print barcode labels
- All price files
- All monthly upgrades and updates
- All tech support
- Five network users
- Multimedia training and tutorial CD
- All maintenance fees

### Exclusive!

#### QuikFind® Electronic Parts Catalog Module for Vintage Bikes

Find parts in seconds for Vintage  
Ducati, Harley Davidson, Honda,  
Kawasaki, Suzuki and Yamaha  
with our text-based QuikFind®  
module!

#### Start with NextStepDMS™ Bronze

Then expand your  
system capabilities one  
step at a time with our  
**Silver and Gold**  
versions.

#### NextStepDMS™ Bronze Our basic system

- Price files for over 275 manufacturers and distributors
- Cross-reference over 2.5 million new and vintage parts
- New part numbers automatically supercede old ones
- Multi-tier sales tax
- Upgrade if and when you're ready

#### NextStepDMS™ Silver Point of Sale Module

- Create estimates, work/repair orders and invoices
- Develop reports and track customer history, unit history and sales
- Record receipts and deposits
- Customer mailing labels
- Change item pricing as desired for selected customers

#### NextStepDMS™ Gold Inventory Management Module

- Track parts inventory at multiple bin locations
- Create automatic and manual purchase orders
- Develop reports and track parts and service history
- Identify and automate monthly stock reorder levels
- Track inventory in multiple qualities (e.g., salvage, used and take-off parts)



(\*) Does not  
include  
special offers



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